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# 2009 Hard-to-Reach Standard Offer Program



# What's New for 2009?

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- 3 Levels of Incentive Payments
  - Standard
  - Underserved Measures
  - Underserved Counties
- Changes to Duct Efficiency and Infiltration Measures
- Similar paperwork to RSOP

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## What's New for 2009? (Cont.)

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- Air conditioning and heat pump savings currently under review
- Revised Application Forms
- Changes to Host Customer Agreement & Acknowledgement Form
- Changes to SOP Agreements

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# Standard Offer Program Summary

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- Incentives Paid for kW and kWh savings
- Internet Application and Reporting
- Small Projects
  - No minimum project size
  - Reserves funds for 30 days
- Multi-Family

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# Changes to Eligible Measures

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- Infiltration now prescriptive
- Duct Efficiency now prescriptive

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# Small Projects: Incentive Budgets

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	<u>Budget</u>	<u>P.S. Limit</u>
■ TCC	\$1,500,000	\$ 150,000
■ TNC	\$ 60,000	\$ 60,000
■ SWEPCO	\$ 525,000	\$ 100,000

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# How do I participate?

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- Review Program Manual
- Review SOP Agreement
- Complete and review on-line application
- Submit application via internet



## How do I participate?

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- Applications will be reviewed on a first-come, first-served basis
- Once eligibility has been verified and application approved, enter into a contract with AEP to install eligible measures
- Refer to Program Manual for additional information



# Project Sponsor Requirements

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Project Sponsors must have:

- Adequate insurance (mailed directly to program administrator by insurance agency)
- All appropriate licenses
- References
- Evidence of technical and managerial capabilities and experience

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# Incentive Payments

- 3 Levels, to encourage project sponsors:
  - Installing certain historically underserved measures
  - Installing measures in certain counties historically underserved

	kW	kWh
Standard	\$360	\$0.11
Underserved Measures	\$400	\$0.13
Underserved Counties	\$440	\$0.15

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# Underserved Measures

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- TCC – HVAC
- TNC – HVAC and Insulation
- SWEPCO – HVAC and Insulation

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# Underserved Counties

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- Incentives paid at underserved rate until budget for underserved counties depleted, then paid at Standard Rate or Underserved Measures Rate
- Underserved budget:
  - Large**
  - TCC \$ 600,000
  - TNC \$ 25,000
  - SWEPCO \$ 210,000

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# Underserved Counties - TCC

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ATASCOSA	EDWARDS	KINNEY	REFUGIO
BEE	FRIO	LA SALLE	UVALDE
BROOKS	GOLIAD	LIVE OAK	VAL VERDE
CALDWELL	GONZALES	MAVERICK	WHARTON
COLORADO	GUADALUPE	MCMULLEN	WILSON
DE WITT	JACKSON	MEDINA	ZAPATA
DIMITT	KENEDY	REAL	ZAVALA

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# Underserved Counties – TNC

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BRISCOE	FOARD	KNOX
CALLAHAN	HALL	MOTLEY
CHILDRESS	HARDEMAN	NOLAN
COTTLE	HASKELL	SHACKELFORD
DICKENS	JONES	STONEWELL
EASTLAND	KENT	THROCKMORTON
FISHER	KING	WILBARGER

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# Underserved Counties – SWEPCO

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Camp	Marion	Smith
Cass	Morris	Titus
Franklin	Red River	Van Zandt
Hopkins	Shelby	Wood

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# Incentive Payment Example

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Install HVAC measures resulting in savings of:

25 kW      55,000 kWh

Incentive Payment:

\$400/kW      \$0.13/kWh

Total Incentive

\$17,150

*before any limits*



# Incentive Payment Limits

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- Load Factor Caps
  - For all combined kW and kWh incentive payments, incentive is limited to:
    - \$920 per kW



# Application: Registration

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- Register on program website
- Complete Project Sponsor Details
  - Sponsor Profile
  - Subcontractor Information
  - Affiliated Firms Information
  - Insurance Information
  - Qualification Documents

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# Application: Create Application

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- Project Sponsor Details apply to the created application
- Project Description
- Select Subcontractors
- Select Affiliate Firms
- Program Application Summary



# Application Schedule

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- 1<sup>st</sup> Day to register, complete and submit applications
  - December 15, 2008
- Application Review Begins
  - January 15, 2009
- Incentive Reservations for project sponsors with fully-executed contracts
  - Beginning February 3, 2009



# Obtain Pre-approvals

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- MF projects
  - Site
  - Measures
  - Work Schedule
  - Duct Description
  - Individually-metered
  - \$25,000 Budget Reservation
    - Additional reservations allowed to complete project

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# Identify Project Opportunities

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- Verify customer eligibility
- Customer signature on Income Eligibility Form
- Customer signature on Host Customer Agreement & Acknowledgement form

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# Install Measures

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- Reserve funds via internet
- Install measures
- Customer signature on Host Customer Agreement & Acknowledgement Form to verify completion
- Provide customer with Educational Materials



# Reporting and Invoicing

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- Monthly reporting via internet
  - Inaccurate reporting results in failures
- Un-submitted measure installations over 45 days old will lock out reservations feature
- AEP will process inspection-adjusted invoice within 45 days
- 80% Reservation penalty remains in effect



# Installation Inspections

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- Random sample of measure installations
- Verify that number of installed measures equals number of reported measures
- Verify measure is installed and capable of performing its intended function
- Verify that measures qualify and that installation standards were followed



# Program Website

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- Refer to [www.aepHTRsop.com](http://www.aepHTRsop.com) for:
  - SOP schedule
  - Latest program announcements
  - Available funding
  - FAQ's
  - Program Manual
  - Downloadable forms, helper application
  - Program contact information



# Contact Information

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